

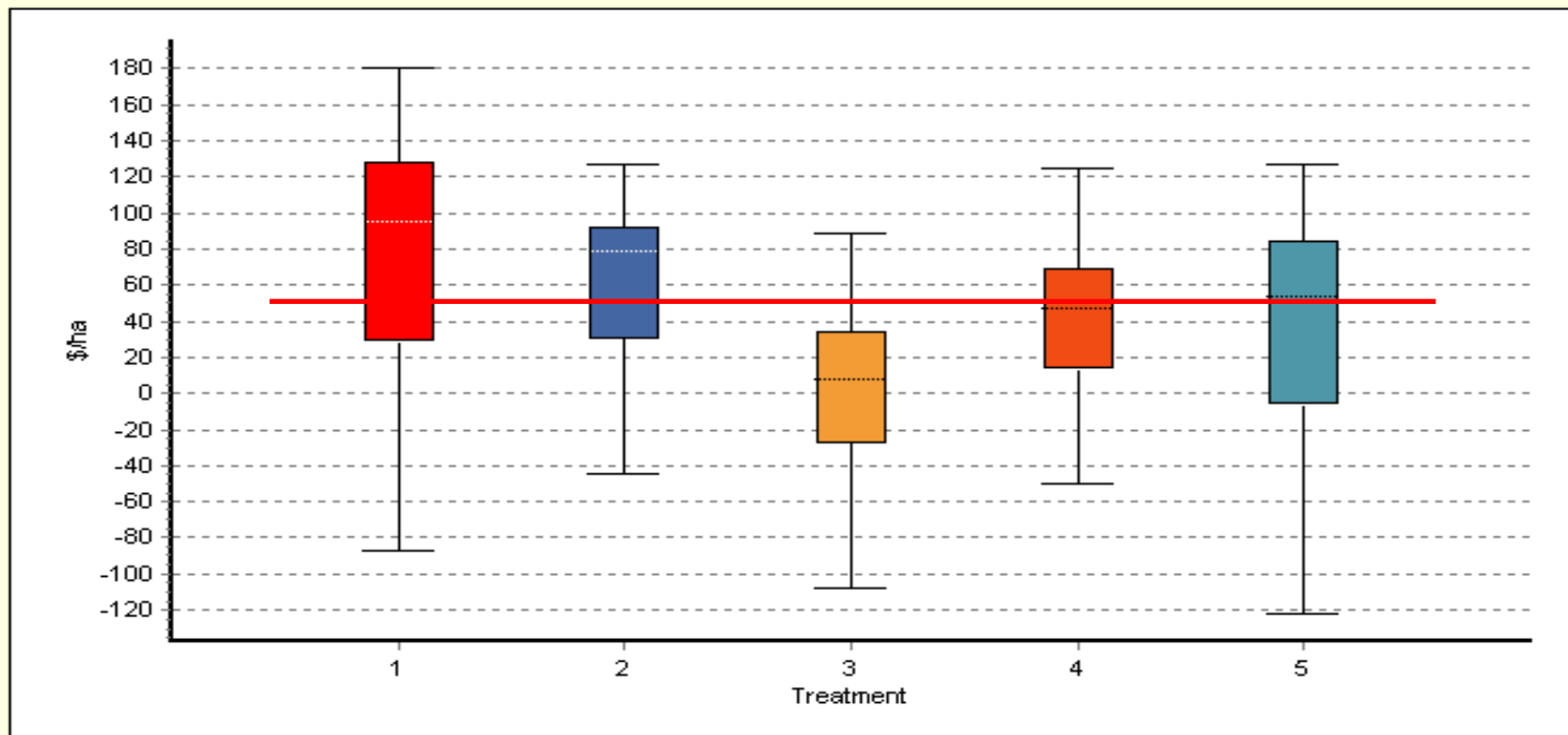
PRODUCER PERSPECTIVE

Making sense of R&D to increase
profitability

FARM SYSTEM COMPARISON

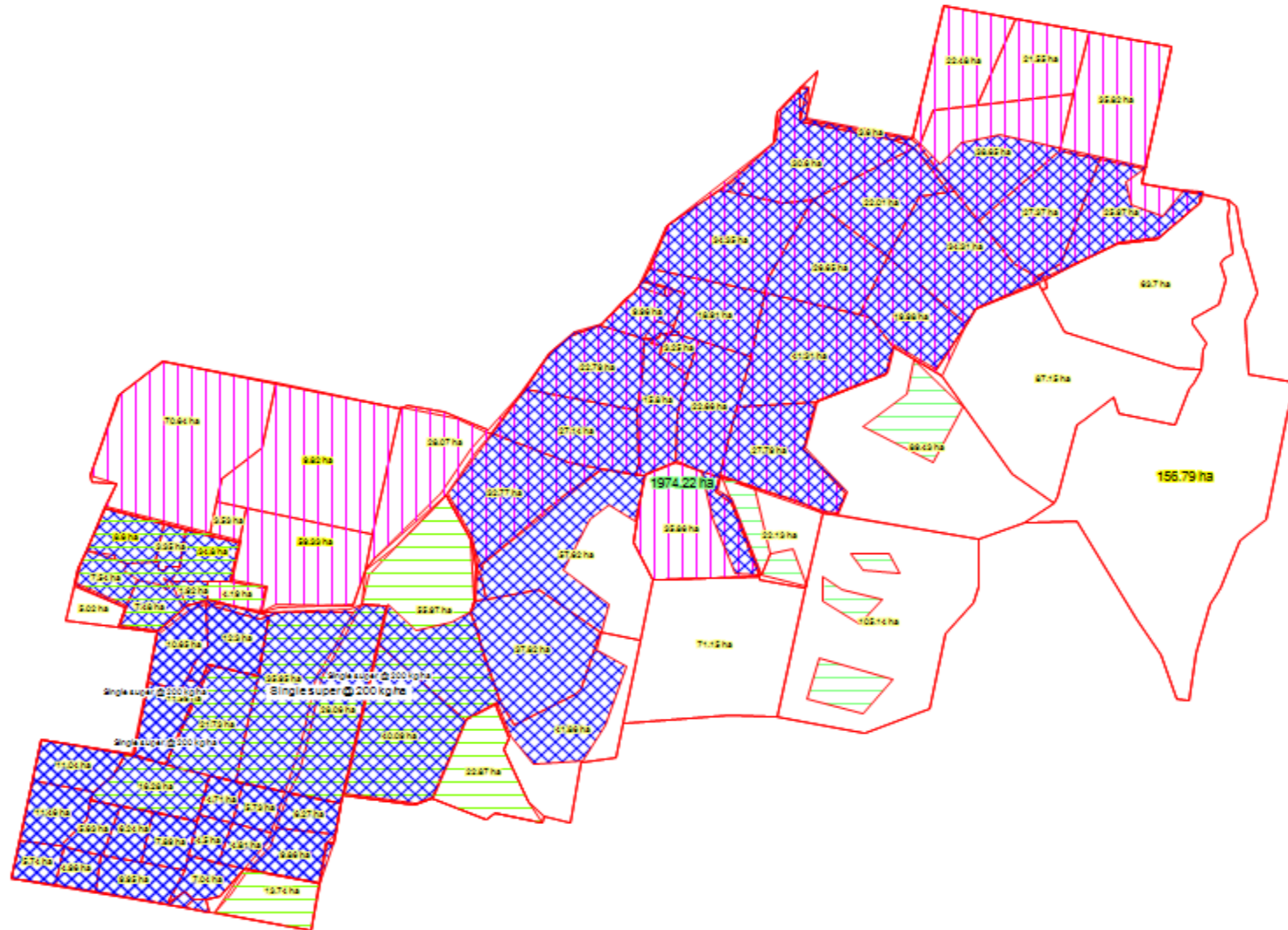
Boxplots for gross margins for all treatments.

Annual gross margin (\$/ha) for financial year [1 Jul - 30 Jun, 1970/1971 - 2009/2010]

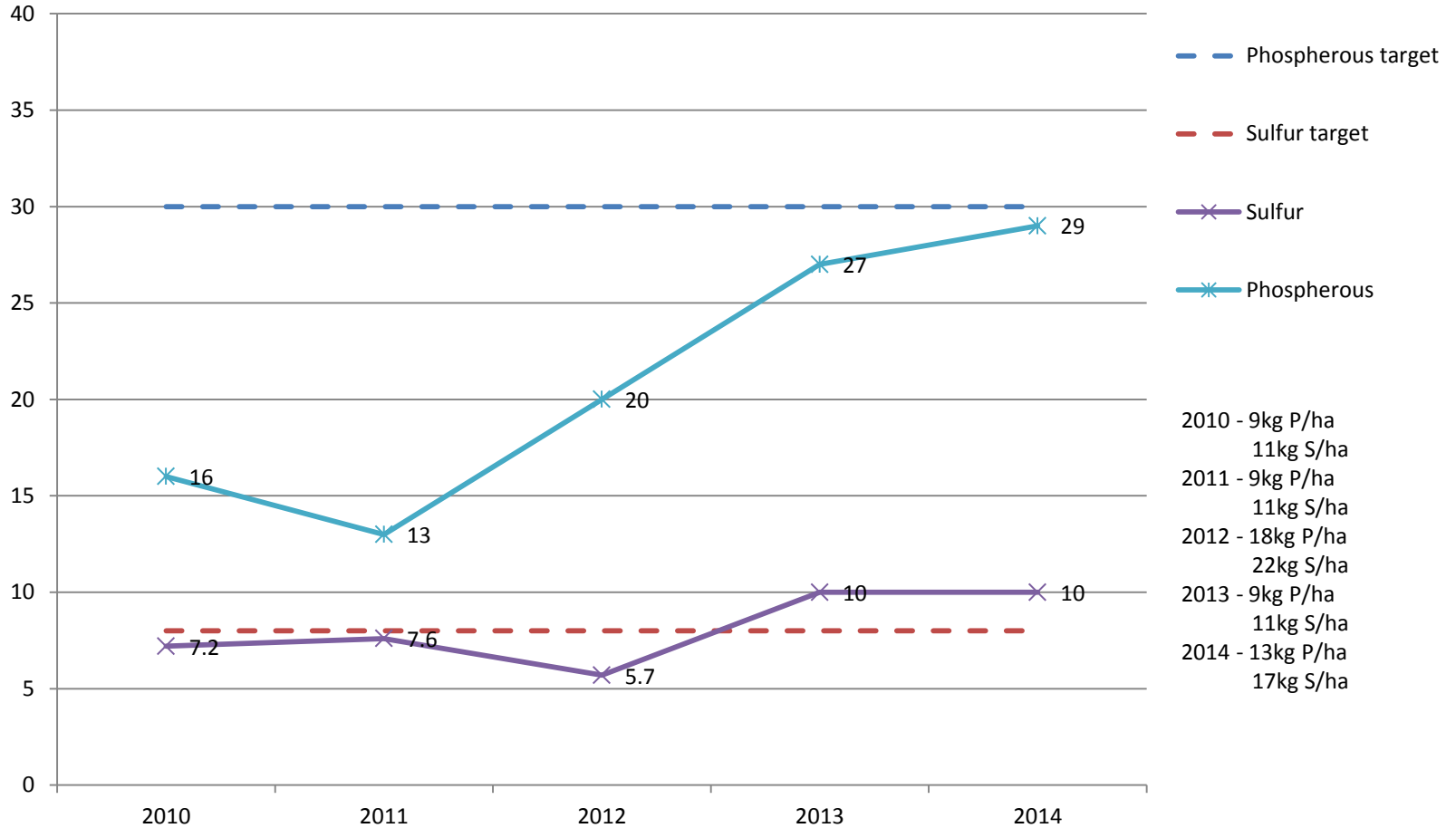


Treatment	Farm Systems
1	Target farm system
2	Target farm system low SR
3	Target farm system low fert
4	Target farm system all native
5	Target farm system poor genetics

WHOLE FARM ZONING

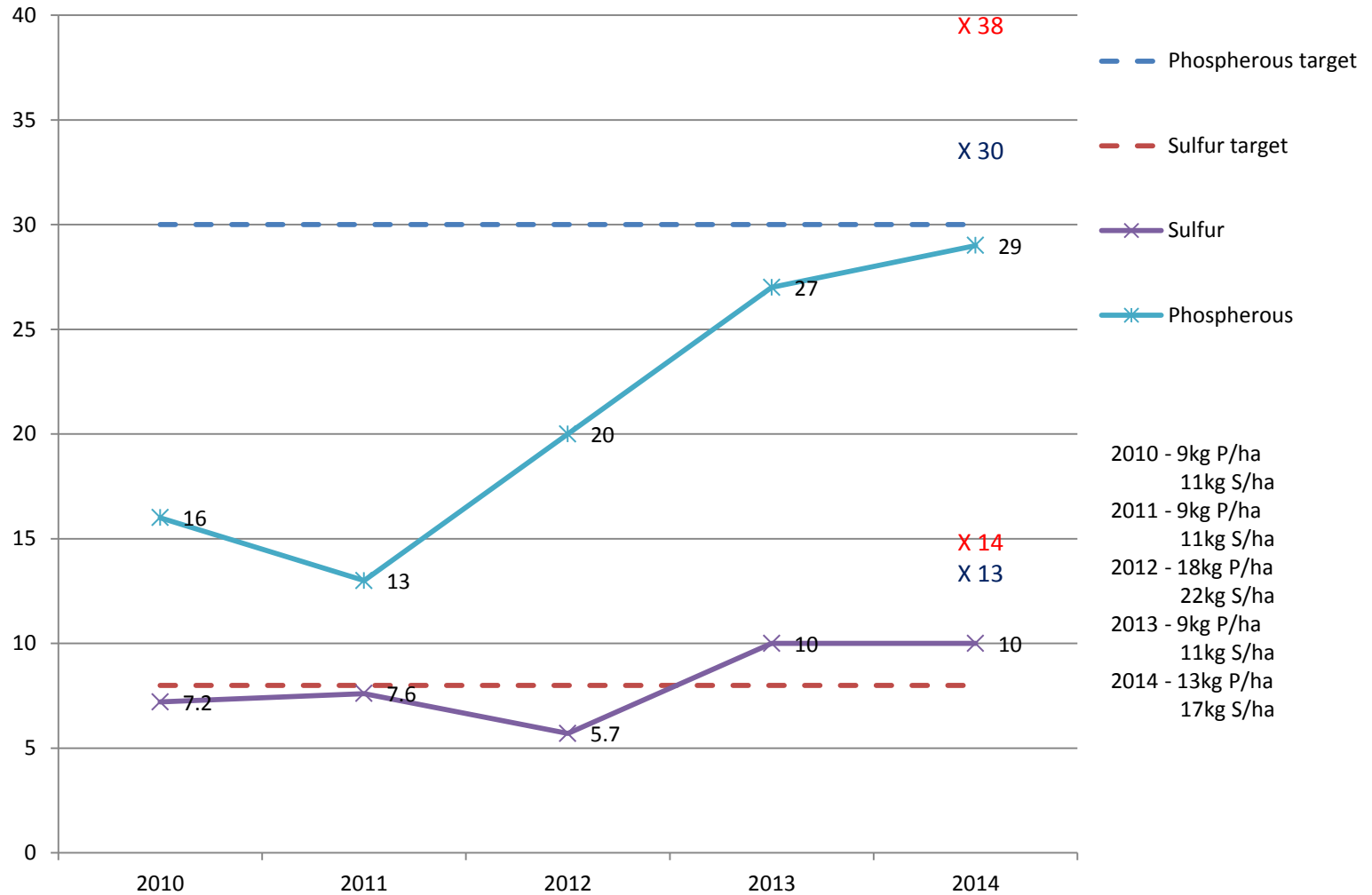


MONITOR PADDOCK



OPPORTUNITIES

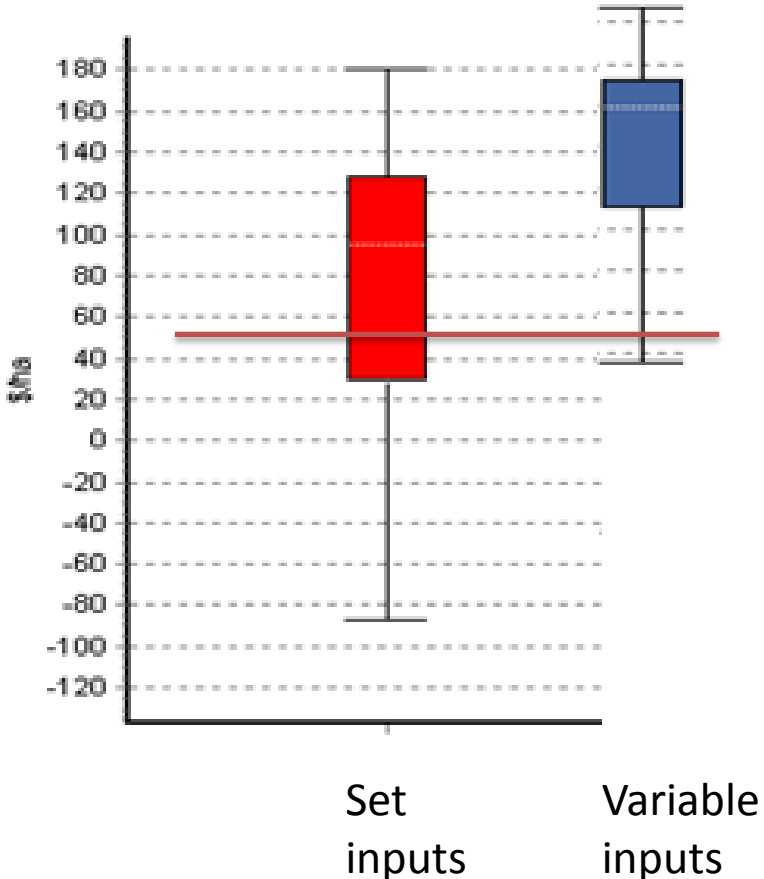
WITHIN PADDOCK VARIATION



ALTERNATIVE LEGUME

- Serradella is showing the promise of the same animal performance with 30% less P
- For this farm system it would mean \$8/Ha less once maintenance kicked in

SEASONAL MANIPULATION



SHEEP GENETICS

Currently being expressed in this farm system

- 18.2 mic
- 4.3 kg clean/Ha/100mm
- 55 kg SRW for ewes

10 year target

- 17.2 mic
- 5 kg clean/Ha/100mm
- 55 kg SRW for ewes