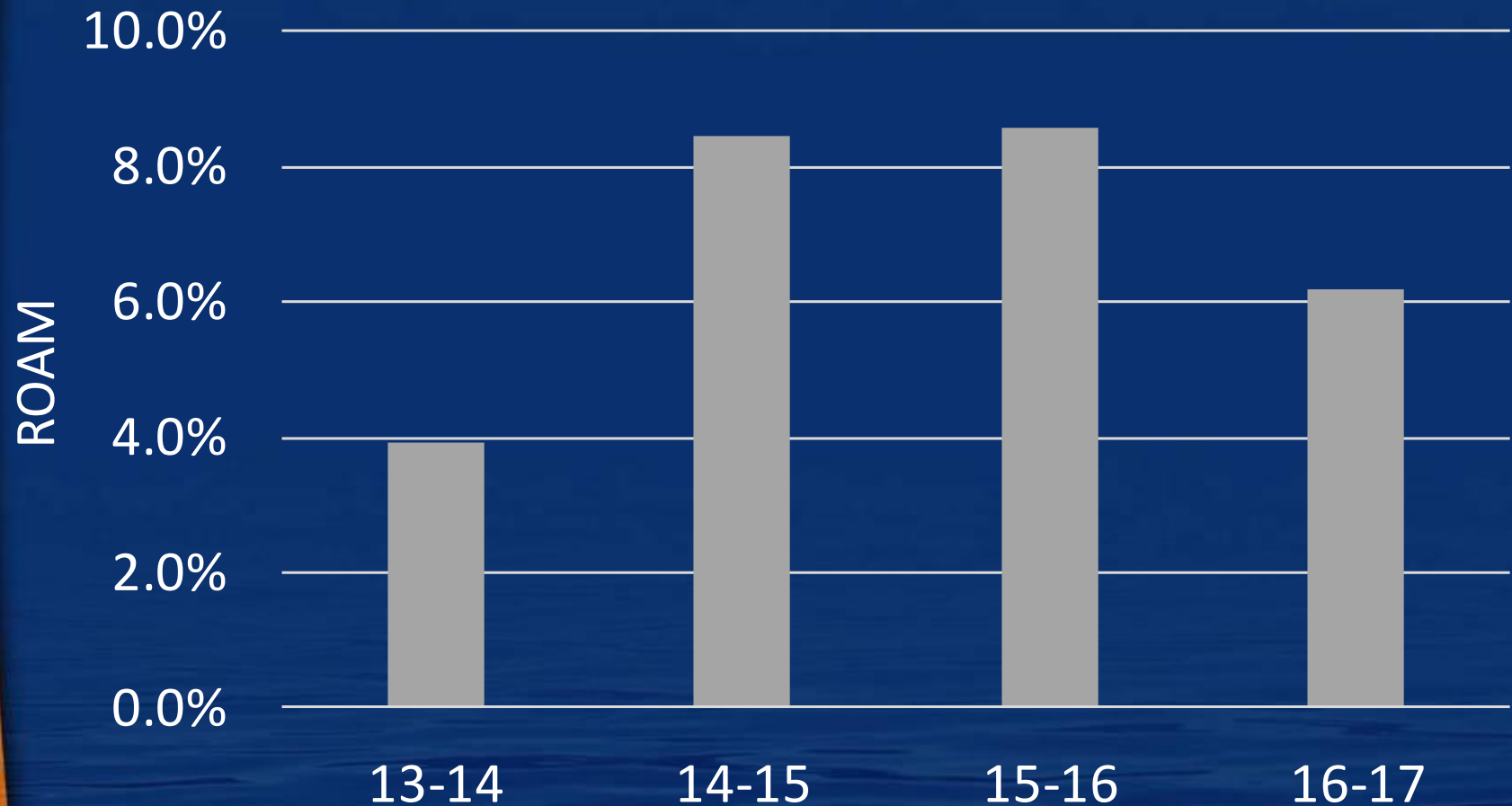
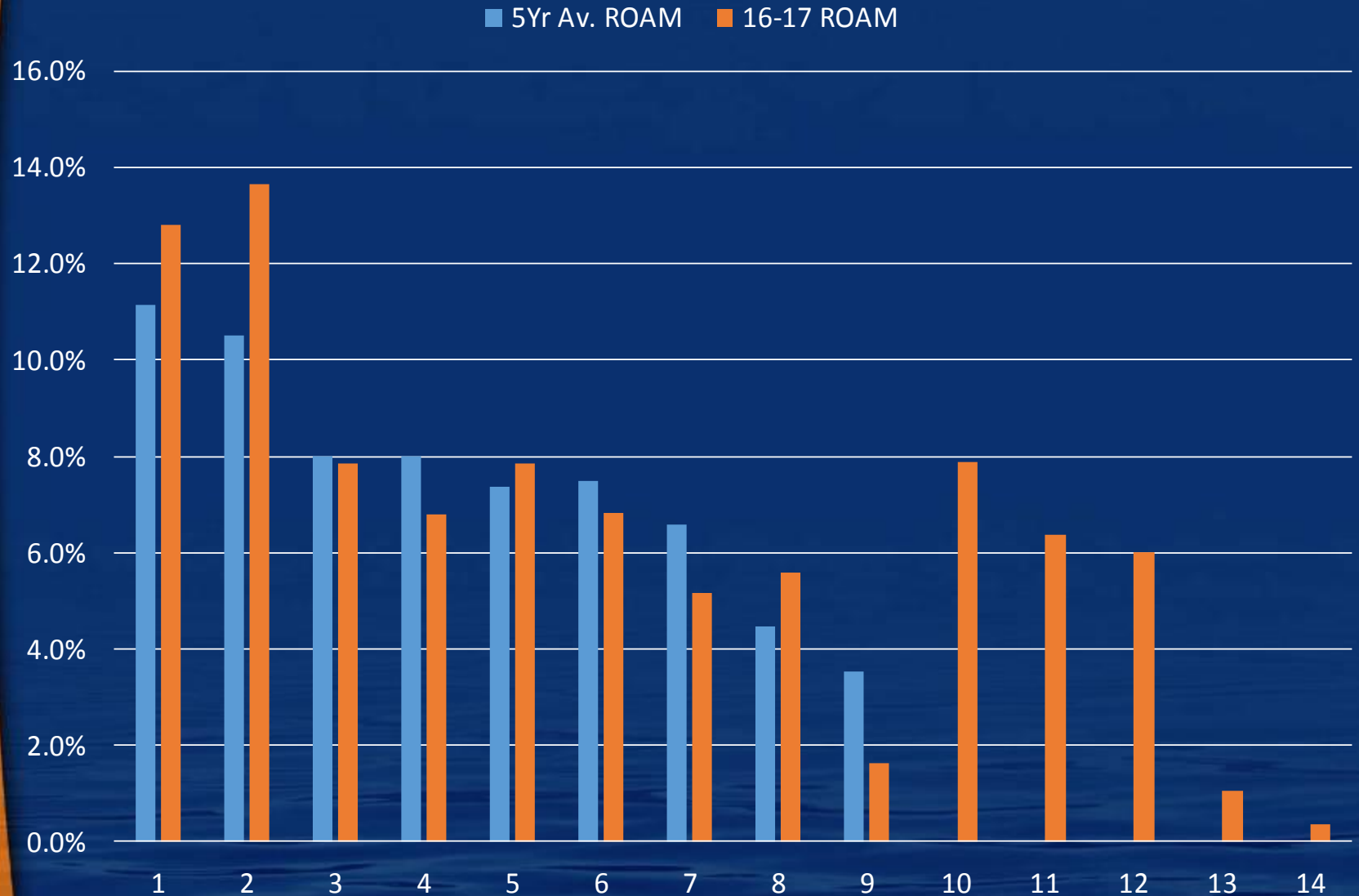


MFS Benchmarking 2016-17

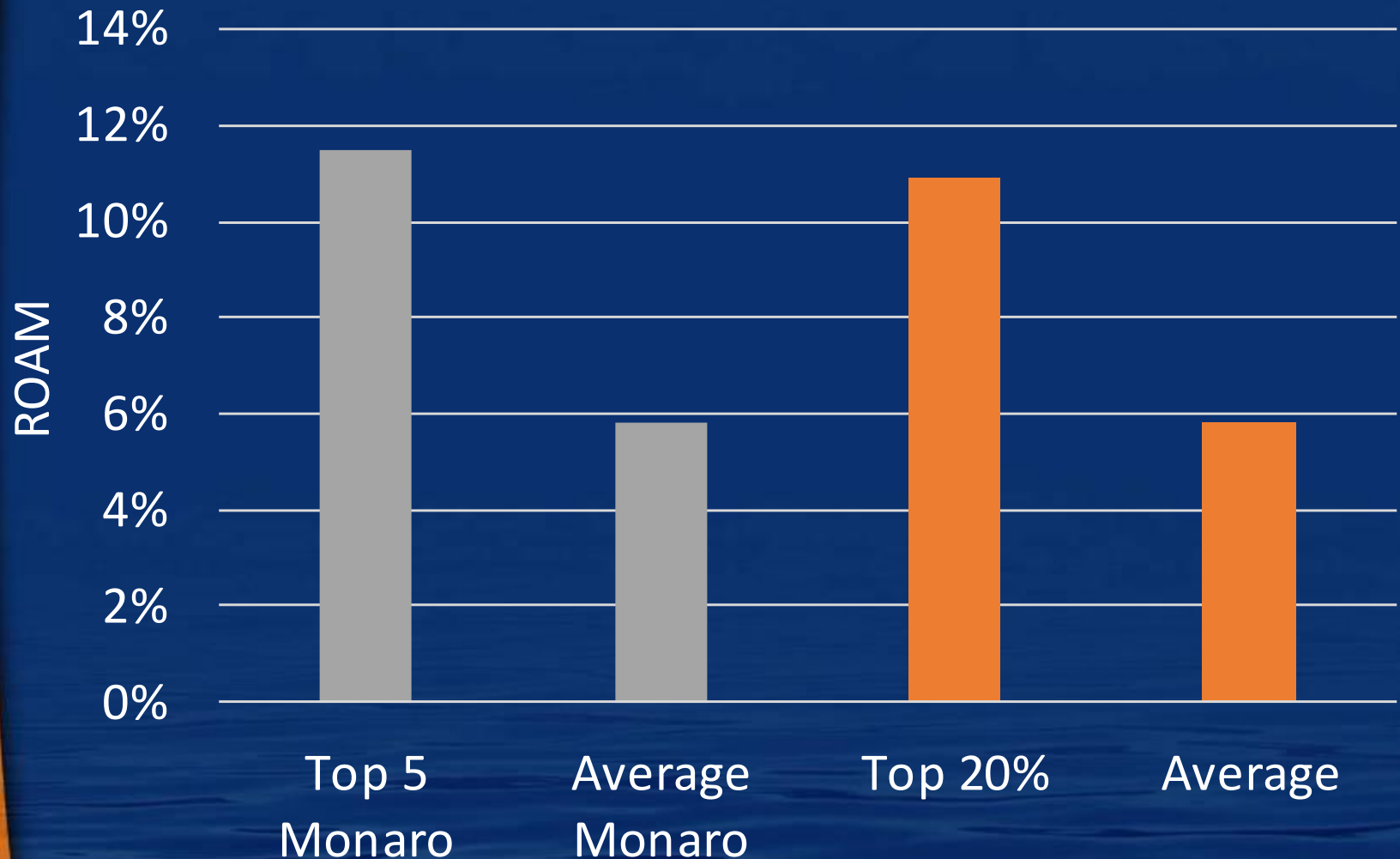
A slight reduction in profitability for the Monaro (with ~25% increase in land values)



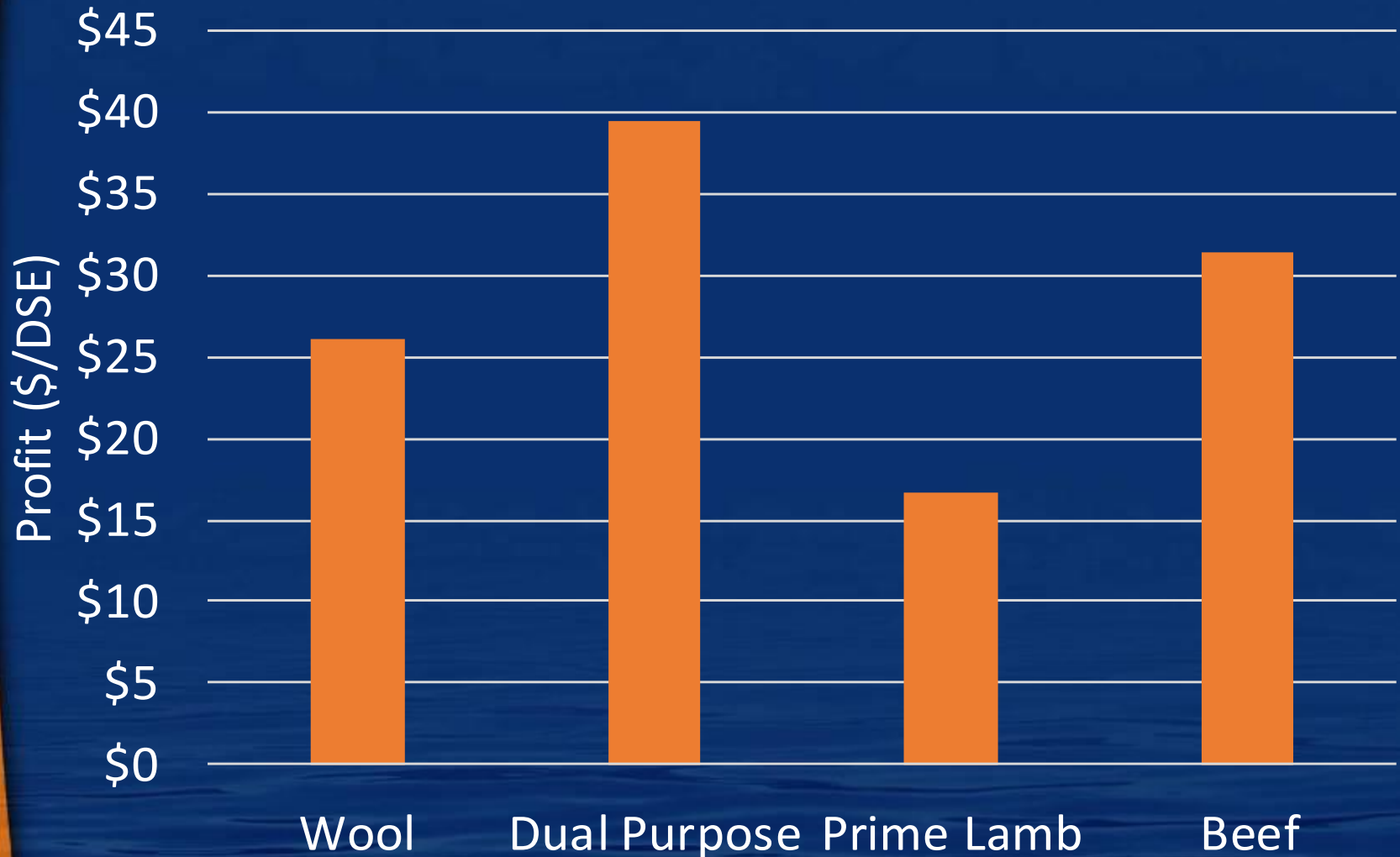
Variation within the group is normal



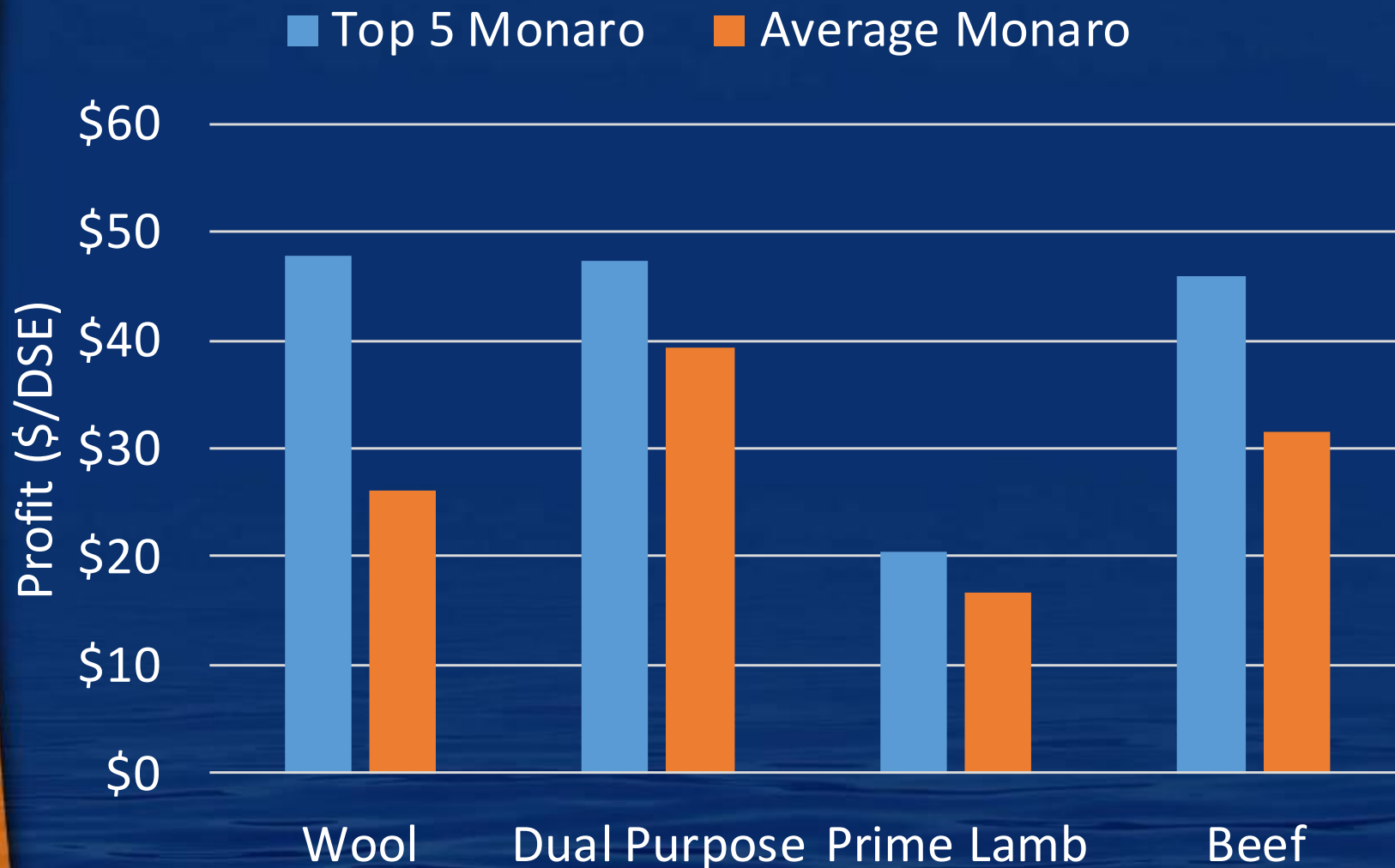
Comparable profitability to the remainder of the benchmarking database



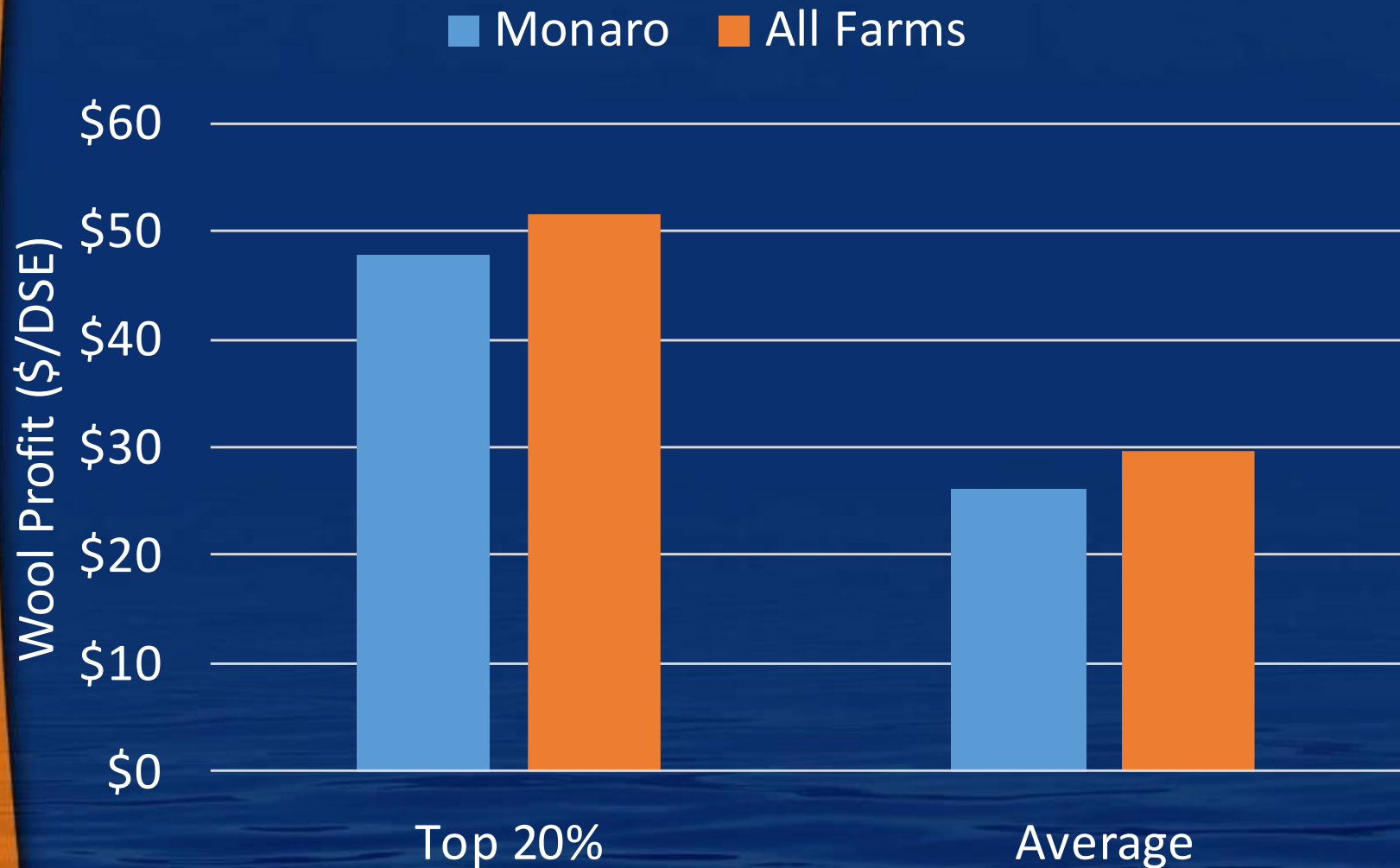
Prime lamb was the 'least' profitable enterprise in 16-17



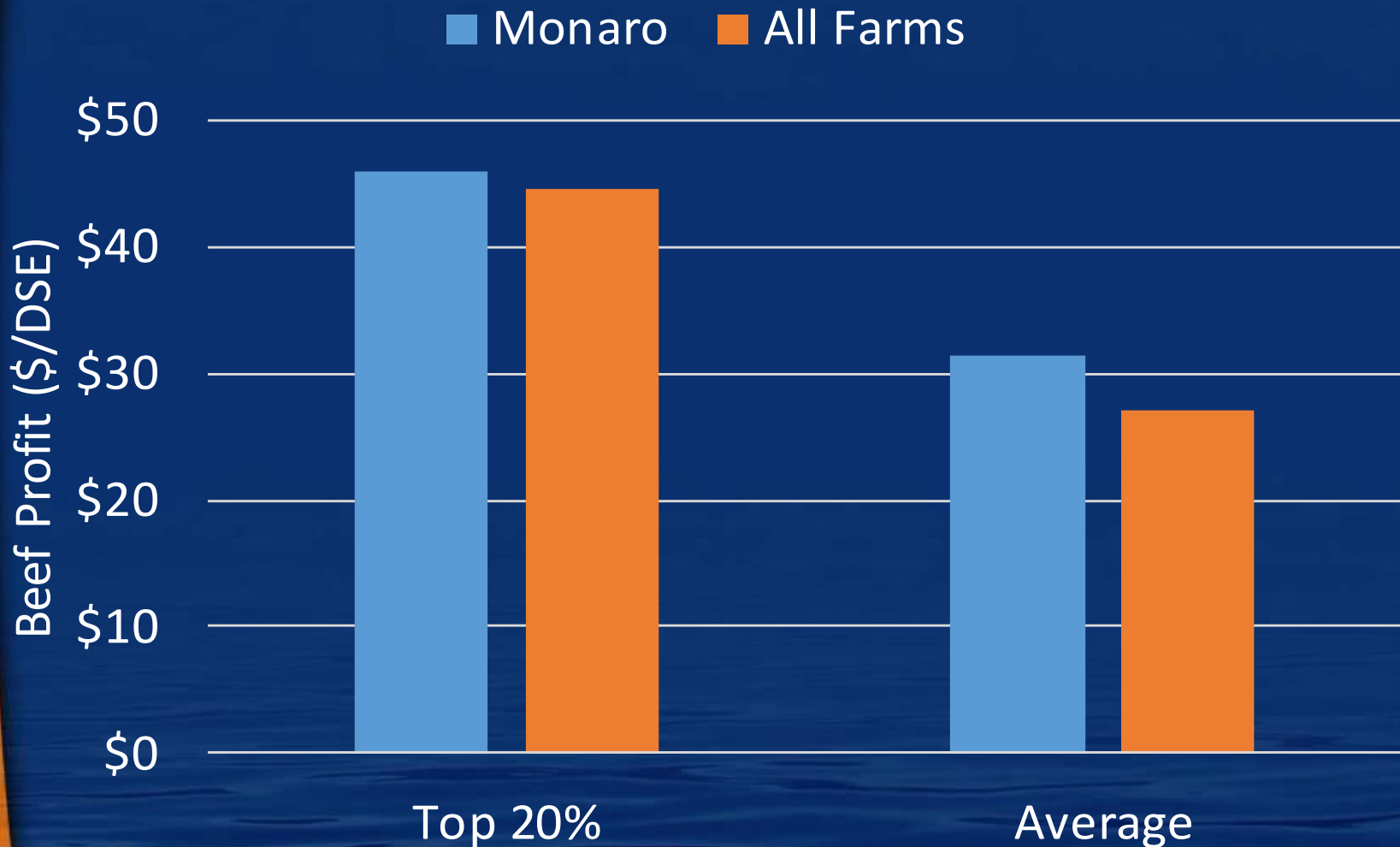
More variation within than between enterprises



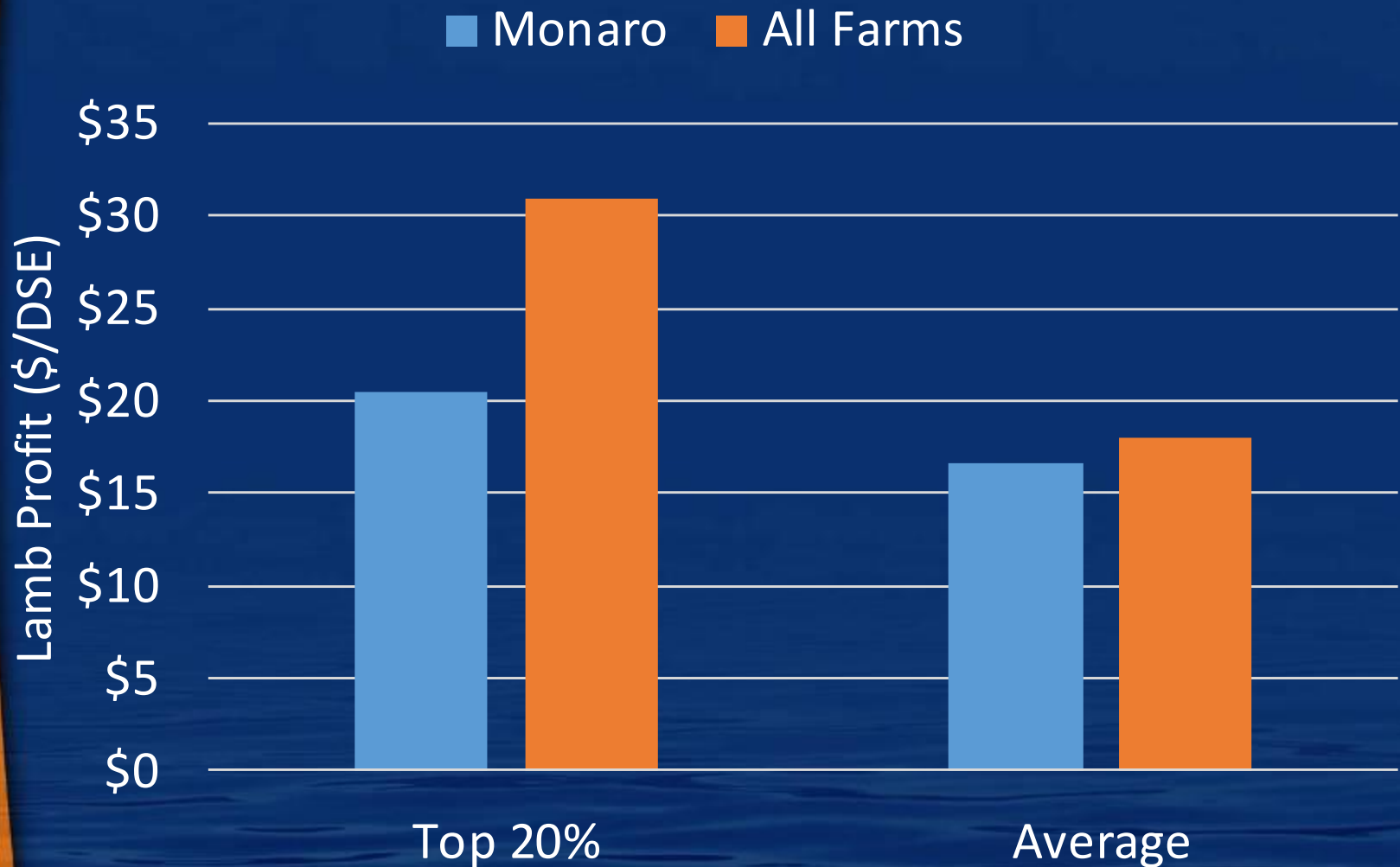
Comparable wool profits per DSE to all farms



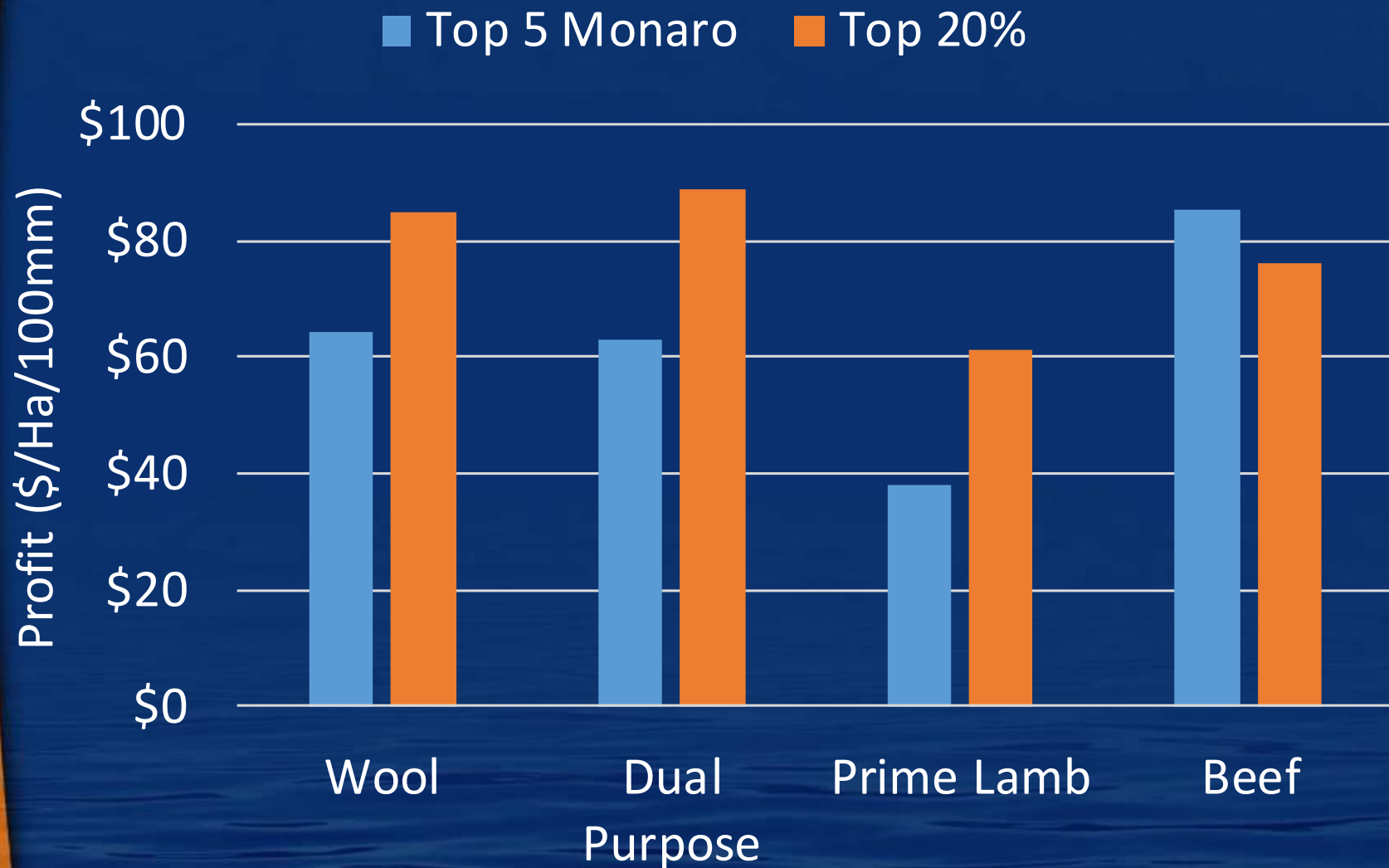
Comparable beef profits per DSE to all farms



Comparable prime lamb profits per DSE to all farms.



The challenge for the Monaro is to lift water use efficiency



Can more effective use of the rainfall be made

- Utilisation of pasture?
- Pasture production?
- Genetics – probably not different
- Animal health – probably not different
- Other?



Key Messages from 16-17

- It is the time for wool and beef
- It does not automatically follow that you should switch enterprises
- Simplifying enterprise mix is still a consideration
- Water use efficiency is a challenge for the Monaro